

Wm. Gibson & Broadfoot
Charleston
Gentlemen

Liverpool 7 Aug. 1865

This will be delivered to you by Capt. John Mitchell of our Brig the *Clary*, who is instructed to offer you the sale of his Cargo, provided our Friend Mr. John Parker should not find it convenient to take the charge of it.

This preference we feel we owe to Mr. Parker from his disappointment in the non-arrival of our Ship the *Angola*, otherwise from our desire to forward the views and interests of our esteemed Friend Gibson, the Brig would have been despatched to your immediate address.

The terms Capt. Mitchell is ordered to stipulate for, are as follows,

- 1st That you engage to sell the whole of the Cargo for immediate payment, either in Specie - Produce at the Current Market Price - or good Bills on this Country not exceeding 6 or 9 Months sight, all or either of them.
- 2nd " " to endorse and guarantee the payment of such Bills, and
- 3^d " " to remit the amount Sales of the whole Cargo by the return of the Brig, so that the transaction may be definitively closed.

For which service we agree to allow you a Commission of 5 p Cent on the Gross amount of the Sales, and 2 1/2 p Cent on the Nett amount of your remittance which we are informed is the established Commission on Cargoes Sold for immediate payment; but we are also informed, that it has sometimes been found difficult to sell an entire Cargo for Prompt Payment, and that the Factor has been obliged to give a few Months Credit with a small

proportion of it; in which case he draws Bills upon his Correspondents in this Country for such amount, at a date that may secure him from advance, charging them thereupon 5 p Cent in place of D^t, as a compensation for the extended risk - which we also agree to allow you, should the same occasion occur; but we are very sanguine in the hope, that a Premi Cargo of Gambian Negroes, will command liberal prices, and the most favoured payments.

Should the Produce you may receive in payment exceed the following Prices, we request you will sell it for unexceptionable Bills, provided you can dispose of it at the Price you received it. -

Sea Island Cotton

Stained about 6^d to 10^d according to quality
Medling ——— 10^d — 16^d
Best ——— 18^d — 20^d

Upland about 18 cents

Rice we should not like to meddle with

If the Consignment is acceptable to you upon these terms, it will give us much pleasure, as the assurances of many of your friends here have taught us to expect from you the most honorable and Merchant-like conduct. In this event our mutual Friend Meiri advises your corresponding with Mr. Gibbons of Savannah, that Gentleman having made him an offer of £80 Sterling a head for 100 Gambian Negroes, which it was Mr. Meiri's intention to have supplied him with, could he have sent the Montezuma to Gambia in place of Angola.

You will find that if Negroes are furnished with Cloathing to guard them against the effect of the cold Weather, the cost of it is £150 which you will of course charge to the Purchasers. - Of the Bills, you will please to

take three sets, delivering one sending the other two by the to Freight, we would not mind beyond ten days after you

We request you will - tunity of the state of your as for Negroes, it being adventure up, provided

Should Capt. payment of his Commission turn out of the Bills you Negroes, on the following

£4 in the £104 or
2 in the 102 or

our Bills upon his
amount, at a date
charging them thereupon
for the extended
we, should the same
in the hope, that
will command liberal
rents.
ay receive in payment
must you will sell it
you can dispose of it

long to quality

like to meddle with
to you upon these
as the assurances of many
expect from you the most
act. In this event our
corresponding with
them an having made
ad for 100 Gambrai
intention to have supplied
Montezuma to Gambrai

are furnished with
the effect of the cold
which you will of course
Bills, you will please to

take three sets, delivering one set to Capt Mitchell, and
sending the other two by the first opportunities, and in regard
to Freight, we would not wish you to detain the Mars
beyond ten days after your own Shipment is completed.

We request you will keep us advised by every oppor-
tunity of the state of your Market, as well for Produce
as for Negroes, it being our intention to follow the
adventure up, provided you can encourage us to do so.

Should Capt Mitchell apply to you for the
payment of his Commissions, you will please to settle with
him out of the Bills you may receive in payment of the
Negroes, on the following terms, viz

£4 in the £104 on the Gross Sales of the Cargo, and
£2 in the 102 on the Nett Proceeds

We are with respect
Sirs
Yours ob. J.

Meigs Gibson & Broadfoot
Merchants
Charleston

Harbor of
Capt Mitchell